



# Facts at a Glance



## ABOUT SPRINGSOURCE

SpringSource provides a complete suite of software products that accelerates the entire **build, run, manage** enterprise Java application lifecycle. SpringSource employs the open source leaders who created and drive innovation for Spring, the de facto standard programming model for enterprise Java applications. SpringSource also employs the Java and Web thought leaders within the Apache Tomcat, Apache HTTP Server, Groovy and Grails open source communities. Nearly half of the Global 2000, including many world's leading retail, financial services, manufacturing, healthcare, technology and public sector clients are SpringSource customers.

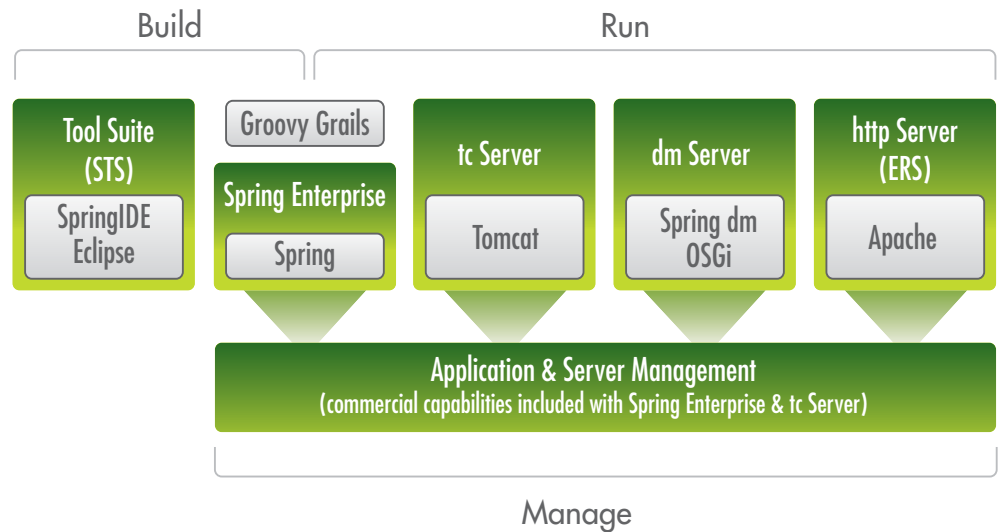
SpringSource is at the forefront of rapid enterprise adoption of "lean software" that dramatically cuts cost and complexity, increases productivity, and accelerates the delivery of high-quality, business-critical applications.

## PRODUCT LINEUP

SpringSource forges this open source innovation into software products for the most demanding enterprise deployments. These products include:

- **SpringSource Enterprise:** Enterprise version of the ubiquitous Spring framework container that provides application and server management, performance and reliability optimizations for Oracle Database environments, and the best Spring application development tools available.
- **SpringSource tc Server:** Ideal for today's data center and operations professionals, the Apache Tomcat you know coupled with key operational and enterprise management capabilities, advanced diagnostics and backed by mission-critical support.
- **SpringSource dm Server:** Completely modular, OSGi-based Java server designed to run enterprise Java applications with a new degree of modularity, flexibility, and reliability.
- **SpringSource ERS:** Enterprise ready version of Apache Web Server that provides better performance and security and improves service quality, reliability and scalability of Web infrastructures.

## ACCELERATING THE ENTIRE BUILD, RUN, AND MANAGE APPLICATION LIFECYCLE



### STRONG CUSTOMER RETENTION

More than 96% of our customers renew our services each year.

### EXPLODING JOB REQUIREMENTS

Job listings for Java developers with Spring expertise now exceed listings for Oracle WebLogic and IBM WebSphere.

### MASSIVE SPRING ADOPTION

Downloads for Spring have surpassed more than 5,000,000.

Spring is used by over 66% of all Java developers.

Spring is used by 9 out of top 10 banks.

Spring is used by 50% of Fortune 500.

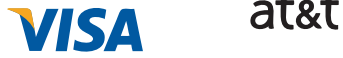
### RAPID BUSINESS GROWTH

SpringSource has grown more than 250% year over year in quarterly bookings and has more than doubled revenues for the third consecutive year.

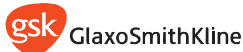
### APACHE TOMCAT LEADERSHIP

Apache Tomcat is the world's most widely used application server and SpringSource employees are responsible for 95 percent of the bug fixes to Apache Tomcat in the past two years.

## SELECTED CUSTOMERS:



Morgan Stanley



YAHOO!

## ENTERPRISE SUPPORT

SpringSource also provides enterprise support for open source projects including:

- **Spring**
- **Groovy and Grails**
- **Apache Tomcat**
- **Apache HTTPD**
- **Apache ActiveMQ**
- **Apache Support - Other Technologies**

## SPRINGSOURCE UNIVERSITY

The world's leading provider of educational services and certification for Spring and Apache technologies.

## BLUE CHIP CUSTOMERS

Already most of the Fortune 2000, including many of the world's largest financial institutions, retailers, manufacturers, healthcare, technology and public sector organizations, are SpringSource customers. Selected customers include HSBC, Amgen, Toyota, Morgan Stanley, FedEx, Nokia, and General Electric, among others.

## WORLD CLASS MANAGEMENT

SpringSource has one of the most experienced management teams in open source today. The team consists of:

- **Rod Johnson**, CEO and "Father of Spring"
- **Rob Bearden**, President and COO
- **Adrian Colyer**, CTO
- **Nick White**, CFO
- **Mark Brewer**, Sr. VP of Enterprise Delivery
- **Shaun Connolly**, VP of Product Management
- **Peter Cooper-Ellis**, Sr. VP of Engineering and Product Management
- **Herb Cunitz**, VP of Worldwide Sales
- **Mitch Ferguson**, VP of Business Development
- **Steven Schuurman**, Sr. VP of Service Delivery

## INVESTORS

SpringSource is privately held, with venture capital investment from Accel Partners and Benchmark Capital.

## WORLDWIDE LOCATIONS

Headquartered in San Mateo California, SpringSource has offices in locations throughout the globe, including the United Kingdom, France, Canada, The Netherlands, Germany and Australia.



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